

The EmpACT Connection

Volume 7, Issue 4

Monthly Newsletter
July 2005

Connecting people around the world to the latest news and events in staffing

eEmpACT
Software

Attend Staffing World 2005

As reported by the American Staffing Association

Come to Orlando October 19–22 for Staffing World 2005!

ASA has planned a program that once again promises excellence in education, expo, networking, and fun. The annual convention and expo is overflowing with opportunities to enrich your professional life. Make it a complete experience by:

- ✦ Attending the three keynotes and choosing from over 30 workshops.
- ✦ Learning the latest product and service innovations at our annual User's Group.
- ✦ Fulfilling your buying needs in the industry's largest supplier marketplace.
- ✦ Weaving a web of new industry colleagues and catching up with old friends.
- ✦ Taking advantage of the optional events—experience Orlando with day tours and evening events.

Check out details by visiting: www.staffingtoday.net



eEmpACT's display at last year's Staffing World proved to be a success with many people stopping by to visit and get up-to-date on the latest software developments within the staffing industry.

Upcoming events:

- **New User Training sessions:**
August 1-5 in Atlanta
August 8-12 in Atlanta
Email Jen for more info at:
jenniferp@eempact.com
- **MAPSS 2005 Conference**
Aug. 11-15 Lake Ozark, MO
- **2005 NAPS Annual Conference**
Sept. 21-24 Baltimore, MD

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Support Tips and Reminders

• Check out the new website for EXPRESS customers!

Please register and request a login at: www.eempactexpress.com/
Get your questions answered today by using our new forum!

- **Perm Keys-** Make sure to request and install your perm keys into your new database before the 45-day grace period expires. To access the form for requesting your perm keys, follow these directions:
 - > **Access** Administer eEmpACT
 - > **Select** Manage License Properties
 - > **Click** Update License Form
 - > **Fill out** the form and e-mail or fax to eEmpACT.

Please see tips, page 2

Tips, continued from page 1

Have you been experiencing an error message that says 'Transaction log full?'

There is a quick and easy solution! To correct this dilemma, please visit:

www.eempactexpress.com
OR
www.eempactplus.com

Follow these simple directions:

- > Click on Forums
- > Click on Frequently Asked Questions
- > Click on Error Messages
- > Click on Transaction log is full

eEmpACT will continue to provide customer tips and reminders on a monthly basis.



Connecting at Staffing World-
The eEmpACT team takes advantage of all the networking opportunities available at last years convention.

eEmpACT Continues Exciting Growth



Tim Giehl, CEO

Welcome to the first issue of our redesigned EmpACT Connection newsletter.

As we continue to expand The EmpACT Connection, you will be reading more about new productivity enhancing features, new service

offerings and improved communications from your friends at eEmpACT. Since the beginning of 2005 we have been very busy, with the addition of over 100 new customers and seven new employees. The merger with Bond International Software and the 50 percent expansion of our Minneapolis office has allowed for persistent growth. In addition to

our Technical Support Team, we have also established a new Account Management Team. They will focus on the diverse software and service needs of our existing customer base of over 1,000. Thank you to our loyal customers as well as our dedicated employees. We look forward to rolling out these new products and services!

"The merger with Bond International Software and the 50 percent expansion of our Minneapolis office has allowed for persistent growth."

-Tim Giehl, CEO

Customer Catch-up: Cat Bet Follows Through

Office space redefined: cat adds spice to office environment

Most people in the staffing industry can relate to the pressures of landing a large account. At the Snelling Personnel Offices in Canton, Ohio, the reward for securing a new account came in the form of a feline. That's right—Empact the cat made his way through the door last August and has become a staple to the office environment at Snelling ever since.

It all started when owner Ken White agreed to allow a cat in the office if a specific account was landed.

According to Kate Wollam of Snelling, the logic was that the new account would mean a larger work load and therefore the employees would need a way to de-stress—via a cat.

Of course, one might wonder how the cat got its name. "We tossed around different names, including "Snelling," but it just didn't fit," said

Wollman. "Then someone said let's call him 'Empact' and it stuck with us."

A typical day for Empact includes sitting on applicants' laps as they complete their application. He can also be found sleeping on a desk or watching the action outside. "Often times we have applicants stop in and ask 'where is Empact?'," said Wollman. "Empact has been a wonderful addition to our office. We love the actual software though, too."



Empact sits quietly on the printer while monitoring the productivity level at Snelling Personnel Services in Canton, Ohio. Empact is the latest addition to the office.

Customer Spotlight

ASAP Staffing Services

Based in Memphis, TN ASAP Staffing Services was established just two years ago when it developed from its sister company that specializes in logistics. Today ASAP Staffing Services has grown to its own entity with four locations in Tennessee, New Jersey and California.

Building from the ground up

Like any new business striving to make it in today's competitive business world, ASAP Staffing began on a simple scale. According to General Manager Bob

Phillips of ASAP Staffing, the records were kept in a four-drawer filing cabinet and were managed by using Quickbooks.

"The first 11 months of business was all done by paper filing; everything was done manually," said Phillips. With the business expanding, ASAP Staffing needed something to help them stay organized.

Choosing the right software

With so many choices on the market, Phillips researched seven different software vendors before deciding on

eEmpACT. After careful evaluation, the choice was based on its convenient package of both front and back office solutions. "It is written in a way that is so easy to use and the open database makes the software so easy to customize and manage," said Phillips. After being shown a very straight forward demo, Phillips knew this was the software ASAP Staffing needed both now and in the future. "The software is great for thinking long term- it won't run out of horsepower in a few years as we continue to grow," said Phillips.

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*-Bob Phillips,
ASAP Staffing*

Latest Service

Productivity Analysis Program launched

Wish you could utilize your software more effectively?

Let us help you! Applying our internal consultants' experience with our software allowed us to begin initial program development. Together with expertise from the staffing industry, we then devised a two-part process tailored to maximize our software. Based on the initial analysis, the process targets your specific needs.

Part One offers a two-day in-depth review of your business, including interviews and surveys.

Part Two provides a two-day customized training tailored to improving your business processes.

Contact the Account Management Team to maximize your productivity today!

Recent Customer Highlights

Hatch Temporary Service welcomed

During the month of June, eEmpACT welcomed 10 new customers! It is an exciting time for both the staff at eEmpACT and our new customers, as we look forward to building and maintaining a professional relationship for years to come.

Although all of our customers are important, this month we have chosen Hatch Temporary Service as our Recent Customer Highlight. Based in Milwaukee, Wis, Hatch operates three offices around the metro area and employs approximately 25 people. For the past 21 years Hatch has provided a variety of staffing, including temporary administration, light industrial and catering/foodservice. Hatch also staffs permanent placement for administration, sales

and pharmacy professions. With approximately 250 checks cut per week, the former Dataforce user is anticipating more automation and less data entry with the new software. Specific features that Hatch is looking to increase productivity with are Resume Manager, UltraMATCH and Custom Query. "We're looking forward to automating more processes and being able to run things more smoothly," said Heather Morris, Payroll Manager.

Morris and co-worker Adam Booth finished up the New User Training in Minneapolis on July 1 and plan to go live with the software in early August. "We had a lot of one-on-one training, which was very helpful, and we're excited to teach the software to all the employees," said Morris. Welcome Hatch Temporary Service!

"We're looking forward to automating more processes and being able to run things more smoothly."

*-Heather Morris,
Hatch Temporary Service*

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**The Recruiting and
Staffing Software
Professionals**



Grounded with over 15 years of experience in the staffing industry, the team at eEmpACT has developed a solid understanding of the needs of recruiters, consultants and staffing professionals.

Founded by staffing firm owners in 1990, these recruiting experts formed eEmpACT Software, currently the industry's largest staffing software company. The software was specifically designed to empower recruiters in making it easier for people to find the right jobs and companies to find the right people!

A complete front and back office solution, eEmpACT offers comprehensive support. It is the crucial interaction with our respected customers that ensure the software we develop is precisely targeted to fit your needs.

Integrated with Microsoft technology, eEmpACT provides a complete order-placement and resume search system along with powerful accounting and business management technology and can be used in a variety of networking environments.



Welcome Aboard New Employees!



Hugh Gilpatric

Hugh joined the Minneapolis team at eEmpACT in January as an Account Manager. He had

previously worked at Kelly Services for a year and a half before coming to eEmpACT. Hugh is originally from New York, NY and went to school in Washington at the University of Puget Sound, where he earned a degree in Physics. He has lived in the Twin Cities for the past eight years and enjoys pottery, woodworking, camping, fishing and fish-keeping.



Gary Meyers

Gary joined the Minneapolis team at eEmpACT in April as an Application Developer. He had

worked for the past two years at LexisNexis in Minneapolis. Gary is originally from Elizabeth, PA and attended Rochester Community College prior to the University of Minnesota, where he earned a B.S. in Biology and Mechanical Engineering. He has lived in the Twin Cities for the past 12 years and in his spare time enjoys photography, woodworking, tennis and bicycling.



Matt Manson

Matt joined the Minneapolis team at eEmpACT in May as a Technical Support Representative.

He previously worked for five years at the Principal Financial Group in Des Moines, IA and Spokane, WA. Matt is originally from Guttenberg, IA and graduated from Hamilton College in Cedar Falls, IA earning a B.S. in Computer Science. He also has an Associate's degree in Computer Information Systems. Matt recently moved to the Twin Cities and enjoys water and snow skiing, bowling and golf.

Enjoy the summer July is national ice cream month!

The International Ice Cream Association (IICA) encourages retailers and consumers to celebrate July as National Ice Cream Month. In 2005, National Ice Cream Day will be Sunday, July 17.

The U.S. ice cream industry generates about \$20 billion in annual sales and provides jobs for thousands of citizens. About 9 percent of all the milk produced by U.S. dairy farmers is used to produce ice cream, contributing significantly to the economic well-being of the nation's dairy industry.