

The EmpACT Connection

Volume 7, Issue 12

Monthly Newsletter
March 2006

Connecting people around the world to the latest news and events in staffing



Upcoming events:

- **New User Training Sessions**
March 20- 24: Minneapolis
April 10-14: Atlanta
E-mail Jen for more info at:
jenniferp@eempact.com
- **eEmpACT University Classes**
March 8-10: Atlanta
April 5-7: Minneapolis
- **TempNet** March 8-11
Key West, FL
- **Staffing Industry Executive Forum** March 13-16
Beverly Hills, CA
- **Rendezvous (Staff Digest)**
April 2-4: Las Vegas
- **eEmpACT Spring User Group**
May 17-19: Minneapolis

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Version 13 Available, eConnect Debuts

eEmpACT is excited to announce the release of **eEmpACT Software Version 13 for Plus and Express**. Version 13 will offer many new features, including:

- New suite of history reports, enabling you to report activity by user, customer, employee, etc.
- Ability to inactivate unused contacts allowing for better contact management.
- Significantly faster payroll calculations and streamlined new hire reporting for Express users.
- Compatibility with eConnect, eEmpACT's new web-based solution for timecard entry and customer/employee self service.

With eConnect, customers can review open orders and assignments, place new orders, approve timecards and view invoicing details. Employees can access efficient electronic timecard entry and submission and access payroll information, including check amounts. Customers and employees will be able to access information directly from your website— no added confusion of new URLs or unfamiliar sites. eConnect acts as an add-on eEmpACT module coming directly from you! For more info about eConnect, go to page three of the newsletter. For information about Version 13,

watch for an email with instructions on receiving your Version 13 CD and scheduling your upgrade.

Prairie Staffing Services
Your Trusted Staffing Expert for 15 Years

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Note : This general announcement message can be change in system settings.

Name	Peter A. Frederick	Assignment Number	12
Telephone	(952) 054-3050	Worksite	Black's Beverage Company
Email	peter.frederick@demo.eempact.com	Job Title	Industrial Assembly.
Weekending	2/5/2006	Regular Pay Rate	\$9.00

Enter the time worked below. When you are finished, click the Submit button. Your timecard will be sent to your supervisor for approval, once approved the timecard will be routed to our payroll department for processing.

Copy Monday to the rest of the week.

Day	Date	Time In	Time Out	Unpaid Breaks
Monday	1/30/2006	08 : 00 AM	05 : 00 PM	01 : 00
Tuesday	1/31/2006	08 : 00 AM	05 : 00 PM	01 : 00
Wednesday	2/1/2006	08 : 00 AM	05 : 00 PM	01 : 00
Thursday	2/2/2006	08 : 00 AM	05 : 00 PM	01 : 00
Friday	2/3/2006	08 : 00 AM	05 : 00 PM	01 : 00
Saturday	2/4/2006	-- : --	-- : --	-- : --
Sunday	2/5/2006	-- : --	-- : --	-- : --

Please double-check your entries. Click the Submit button to save your changes and complete your timecard entries.

Submit

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Version 13 Tips and Reminders

Attention customers with custom reports, invoices or checks: eEmpACT 13 will utilize Crystal Reports XI, the latest in reporting technology. In our tests, we found that Crystal Reports XI is not 100 percent backward compatible with reports created with earlier versions of Crystal. All of the standard eEmpACT reports have been updated to work with Crystal Reports XI. If you have created your own custom reports, you may find they will not work after you upgrade to eEmpACT 13 and Crystal Reports XI. Any affected report can be easily fixed by opening the report in Crystal Reports XI and saving it. In addition, custom reports, checks or invoices created for you by eEmpACT may not work; If you have any of these custom documents, send them to us to be updated at no additional charge. Simply email your request(s) to: customreports@eempact.com.

Attention Citrix and Terminal Server users: The new version of Crystal XI has new licensing terms for customers using Citrix or Terminal Server. **RE: Any customer that runs eEmpACT from Citrix or Terminal Server will need to purchase a license of Crystal Reports XI Developer Edition.** eEmpACT will need to have proof of that license before we can issue you new license keys for eEmpACT Version 13. You may purchase a Crystal XI developer license from eEmpACT for \$795. Contact Account Manager Hugh Gilpatrick for more information: 1-800-456-5660, ext. 255.

Tips, continued from page 1

Payroll Corner– Did you know?

Many Ohio school districts and local taxes have changed. You will need to manually update your local deduction codes in eEmpACT Express with these changes.

Iowa has issued new wage bracket and percentage method withholding tables for wages paid on and after April 1, 2006.

Online Training— Knowledge is power!

Have your entire staff on the same page with eEmpACT's affordable Front Office Online Training. User-friendly and interactive, the training allows users to pick and choose areas they need more or less training in— customized training at your finger tips. With an educated and up-to-date staff in place, your productivity will increase! Contact Account Management for more information: **800-456-5660** or accountmgmt@eempact.com.

View a short Online Training Demo to learn more: <http://www.eempacttraining.com/demo/trainingdemo1.htm>

Developing Staffing Technology– The Automation Trend



Tim Giehll, CEO To be a major player in the staffing software industry, having the right resources (mainly people) is crucial. As with any business, all components of the organization are essential, but when it comes down to it, without the developers who create and continually enhance the product, the rest of the

organization would be useless. There would be nothing to market, nothing to sell. As we introduce Version 13 and the new eConnect module, I think it's especially important to remember that core piece of the big picture. That being said, the demand for automation is something our developers embrace and strive to keep developing better than the competition. The new features in Version 13 and the capabilities of eConnect meet and exceed

those demands. Our eight-person development team has created the technology in eConnect to provide automation for not only your customers, but also your employees and staff. Customers can place orders, employees can enter and submit timecards and your staff can increase productivity—all available on the Web with the click of a button. For an industry that demands automation, the development team at eEmpACT sets the pace for solid, continued innovation.

*"...the demand for automation is something our developers embrace and strive to keep developing better than the competition."
-Tim Giehll, CEO*

Think Spring: Attend the eEmpACT User Group Workshop

First-ever spring workshop a good networking opportunity for all users



Spring into summer by joining us for the free Inaugural

Spring User Group! This three-day workshop is a great opportunity to network with other eEmpACT users and learn more about the useful tools our software offers. Take home tips for improving efficiency, see our new products and services and learn about how our Preferred Partners can

benefit and grow your business! Hear first-hand from eEmpACT executives about the company's vision and future developments. Don't forget to bring your creative side during our product development Create-a-Feature Workshop. Go in-depth during break-out sessions focusing on specific front and back office functions that directly impact your staffing business!

Located next door to the eEmpACT Headquarters,



take a minute to stop by and meet the folks who work behind the scenes. Oh, and did we mention the FUN you'll have? Enjoy the Spring weather (we promise it won't be too cold), by walking across the street to go shopping at the Mall of America. For more info, visit: www.eempact.com/news_usergroup.html.



Contact Account Management for more info: **800-456-5660** or accountmgmt@eempact.com

Date: May 17-19, 2006

Location: Bloomington, MN

Please RSVP: April 15, 2006

eConnect- A Marketing Tool To Your Customers

Solution will help increase customer, employee and staff productivity

The continual need to keep up with demanding technology upgrades and improvements is nothing new to the staffing business. Your customers and employees are becoming more sophisticated and require access to information more quickly. Keeping pace with the big nationals can often be difficult and sometimes impossible, but with eEmpACT's new, innovative and affordable eConnect solution, you can

now compete with even your biggest staffing competitors! Created exclusively for your customers and employees, browser-based eConnect allows quick and easy access to many important time consuming payroll, timecard and customer order functions. Your customers and employees will be able to access information directly from your website. eConnect acts as an add-on eEmpACT module coming directly from you! With eConnect, it's easy to do business and stay organized at the same

time. The web-based solution links directly from your current site, and even better, is customizable to the look of your website. We'll match your colors, pictures, logo, header, footer and most anything else you feel is necessary to keep your site consistent. This allows eConnect to appear as though it's a part of your original site. Contact Account Management for more details: call 800-456-5660 or email accountmgmt@eempact.com.

eConnect benefits customers, employees & staff!

- Increase customer satisfaction with self-serve customer capabilities: review open orders, place new orders, approve time-cards and view invoicing details.
- Forget manual timecard entry while saving time and money—let employees enter and submit timecards on the web!
- Increase staff productivity by eliminating time-consuming administrative tasks and freeing up more time to fill orders.

ITAC Wins Award

eEmpACT customer recognized as strong business leader

ITAC shows competitive edge with recent awards

Birmingham, AL-based ITAC Solutions was recently recognized as Birmingham Business Journal's Best In Business award winner for 2005.

The company was also named to the Birmingham Business Journal's Fast Track 25 (Birmingham's fastest growing companies) for the third year in a row.

According to Mike Zana of ITAC solutions, Fast Track 25 is released each March. ITAC has made the list three years in a row and anticipates making it again this year. Congratulations from eEmpACT on all of your achievements!

Recent Customer Highlights

Welcome Soleli Recruiting!

While 10-15 new customers with various staffing backgrounds are implemented on eEmpACT each month, every staffing company has certain industry focuses. Based in Oak Park, IL Soleli Recruiting, Inc. specializes in employee placement for law firms, corporate legal departments and corporations. In addition, Soleli provides consulting services to law firms and corporations in purchasing, human resources, employment policies and litigation support.

A women-owned legal recruiting firm, Soleli has been in business for four years and has two employees at its single office. Shirley Campos is

president of Soleli, while Libby Mangerson serves as vice-president.

Both Shirley and Libby look forward to achieving better organization with eEmpACT as well as increasing productivity and efficiency using UltraMatch searches.

Soleli is dedicated to providing law firms and corporate legal departments with the highest quality personalized service while maintaining consistent ethical standards.

Their goal is to exceed client expectations by listening to their needs, understanding each client's culture and finding the ideal legal professional for their firm. Soleli's commitment to quality is exhibited by their dedication, professionalism and accountability to both clients and candidates.



Libby Mangerson (left) and Shirley Campos (right) operate Soleli Recruiting. You can learn more by visiting their website at: soleli.com.

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**The Staffing and
Recruiting Software
Professionals**



Grounded with more than 15 years of experience in the staffing industry, the team at eEmpACT has developed a solid understanding of the needs of recruiters, consultants and staffing professionals.

Founded by staffing firm owners in 1990, these recruiting experts formed eEmpACT Software, currently the industry's largest staffing software company. The software was specifically designed to empower recruiters in making it easier for people to find the right jobs and companies to find the right people!

A complete front and back office solution, eEmpACT offers comprehensive support. It is the crucial interaction with our respected customers that ensure the software we develop is precisely targeted to fit your needs.

Integrated with Microsoft technology such as SQL, Outlook and Office, eEmpACT provides a complete order-placement and resume search system along with powerful accounting and business management technology and can be used in a variety of networking environments.



March

New Employees & Anniversaries



Don Johnson

Don recently joined the eEmpACT development Team in February at the Minneapolis office. He is originally from Wisconsin, but has lived in the Twin Cities for the past 45 years. Don attended the University of Minnesota and received a degree in Business Administration. He also has his CPA. Prior to starting at eEmpACT as an Application Developer, Don worked for Lawson Software for six years. In his spare time, he enjoys golf and RV traveling.



Cindy Hlavka

Cindy will celebrate her fourth anniversary at eEmpACT on March 6. As part of the Corporate Services team, Cindy is the Office Manager at the Minneapolis office. Her attention to detail has been crucial as the company keeps expanding. "Our staff has nearly tripled in size since I was first hired at eEmpACT. It's exciting to be part of such a great company that is continually growing, yet still strives to put out the best product and offer the best service possible!" Cindy said.

Reminders

Productivity Analysis Program

Maximizing the functionality of your software is crucial. With eEmpACT's Productivity Analysis Program, you can stay ahead of your competition and fill more orders! We've developed a quick, on-site two-day analysis that lets us look at your software usage. Through interviews, surveys, a management review and an assessment of your current system set up, our consultants can identify process improvements that will show immediate results. The analysis is followed by two days of customized feature-training targeted at strengthening your weakest processes. Contact Account Management for more info: 800-456-5660.

Monthly Maintenance Program

Maximize your knowledge and expertise on the latest software products and services. With unlimited support, regular software upgrades and monthly invoices, the Maintenance Program is your solution! For more info contact Account Management at 800-456-5660 or email: accountmgmt@eempact.com

eEmpACT University Classes

Sign up now for the March and April university classes and maximize your eEmpACT system! Visit www.eempact.com/news_eempactuniversity.html for more info or call 800-456-5660. Register today!