

The EmpACT Connection

Volume 7, Issue 7

Monthly Newsletter
October 2005



Connecting people around the world to the latest news and events in staffing



Upcoming events:

- **New User Training Sessions**
Oct. 3-7 Atlanta
Oct. 3-7: Minneapolis
Oct. 10-14: Minneapolis
Oct. 17-21: Atlanta
Nov. 7-11: Minneapolis
Email Jen for more info at:
jenniferp@eempact.com
- **eEmpACT Annual User Group Meeting: Oct. 19**
Orlando, FL
- **American Staffing Association National Conference**
Oct. 19-22 Orlando, FL
- **National Assoc. of Computer Consultant Businesses (NACCB):**
Nov. 2-5 Los Angeles, CA

eEmpACT Introduces Higher Learning

eEmpACT Software recently announced the launch of their new eEmpACT University class offerings to all current customers. The variety of classes offered covers everything from product-based front office and back office teaching to service-based customer sales education. eEmpACT University was created to help customers work more independently and leverage a greater understanding of the software. Allowing customers to experience in-depth hands-on learning of certain features in eEmpACT cultivates a more thorough understanding of its extensive software functions and capabilities, which customers often don't fully utilize.

"By providing our customers a classroom-style learning environment for a specific area of our software empowers users to run their staffing business more cost-effectively," said eEmpACT President and CEO Tim Giehll.

Fall 2005 Course Offerings		
Class	Date	Location
UltraDay	Oct. 26	Atlanta, GA
eEmpACT as a Sales Tool	Oct. 27	Atlanta, GA
Advanced Express Day	Oct. 28	Atlanta, GA
UltraDay	Nov. 16	Minneapolis, MN
eEmpACT as a Sales Tool	Nov. 17	Minneapolis, MN
Advanced Express Day	Nov. 18	Minneapolis, MN

eEmpACT University has a full portfolio of course offerings scheduled throughout the fall. The first class, focusing on Microsoft Query report writing, was held in September in Minneapolis and Atlanta and proved very successful.

"Who would have thought queries would be exciting!?" said Query student Lauren Horton from Discover Staffing. "It was great to learn that once you know *what* information you need and *where* it comes from, that you can design almost any

report you can imagine! The classroom experience was very positive and I'd give our trainer, Kathryn, a 10!" Additional one-day classes scheduled in October and November include UltraDay, eEmpACT as a Sales Tool and Advanced Express Day. Discounts are available for multiple registrations. Contact Jennifer Palmer at 800-456-5660, ext. 254 or email jenniferp@eempact.com. More information can also be found by visiting our website at: http://www.eempact.com/news_eempactuniversity.html.

Inside this issue:

CEO Remarks	2
Preferred Partner Update	2
eEmpACT Celebrates 15 Years	3
Helping Out	3
Hurricane Response	3
New Employees	4

Support Tips and Reminders

Upgrade & Support Updates— Is your system up-to-date?

- Microsoft will end support for **Windows NT 4** and **SQL Server 7** as of **December 31, 2005**. If you are using either of these products in conjunction with eEmpACT products, it is to your advantage to upgrade to Windows 2000/2003 servers, Windows XP and SQL 2000 prior to **December 31, 2005**.
- In addition to support changes for Windows 2000, NT 4.0 and SQL Server 7.0, eEmpACT will no longer support the integration to **Quickbooks** for customers after **December 31, 2005**. Customers will not be able to get assistance through eEmpACT for Quickbooks software or the Quickbooks interface. eEmpACT highly recommends you transition from Quickbooks to eEmpACT's very own Express in order to fully utilize and benefit from eEmpACT's integrated software and superior customer support.

Tips, continued from page 1

Payroll Corner– Did you know?

New Jersey has announced that the taxable wage base for unemployment insurance and temporary disability insurance will be \$25,800 for 2006. Visit the New Jersey Department of Labor and Workforce Development at <http://www.state.nj.us/labor/ea/ea2006.html> for more details. Don't forget to update your eEmpACT Express state tax settings as needed.

Express Tip: Check Re-issue Fee

You can now configure your Express system to allow for a check re-issue fee. Simply create a reissue fee code in eEmpACT Administration and then enable the re-issue fee key under "Manage System Keys."

Express Update 17-B6 is now available! You must be on eEmpACT Express version 12 to install the update. To get complete details on how to set up the Automatic Updates, go to: www.eempactexpress.com

eEmpACT will continue to provide customer tips and reminders on a monthly basis.

eEmpACT Sets the Learning Curve High



Tim Giehll, CEO

With many technology-based industries, the rate of developing and introducing new products and services into the market is often done at a faster pace than most consumers can keep up with. Looking at the software industry, this trend is especially true. The

dilemma that leaves a software developer like eEmpACT is to decide how to educate our customers to keep them current with our latest and greatest improvements. It is one thing to have the best tool buried somewhere in your software, but what good is it to our customers if they don't know how to best use it? With the introduction of eEmpACT University classes, we are combating this challenge. Each class is targeted at

addressing just one area of the software, so that a more thorough understanding can result and customers can fully appreciate and utilize the capabilities of that certain feature. Often the skills learned result in large cost-savings; customers no longer have to pay someone else to do the skill they now know and can perform themselves. With benefits like this, the University classes will prove to be a powerful tool for our customers.

"It is one thing to have the best tool buried somewhere in your software, but what good is it to our customers if they don't know how to best use it?"
-Tim Giehll, CEO

Preferred Partner Growth– TransForm Added

Partnership continues to grow with addition of TransForm Group

eEmpACT's second Preferred Partner recently joined the team as a value-added, trusted partner for eEmpACT customers. As an eEmpACT Preferred Partner, TransForm Group provides business forms and commercial printing, tailored to meet the specific needs of the staffing industry. TransForm deals with nearly 500 staffing-related companies all across the country; they are experienced and know what forms customers need for specific software and what

special needs people have regarding printed products. Headquartered in Atlanta, GA, TransForm has been in operation since 1985, serving over 4,500 customers nationally. They specifically can provide eEmpACT customers with products such as payroll checks, invoices, tax forms, timesheets and more. "TransForm Group is excited to be teamed up with eEmpACT as a Preferred Partner; we enjoy serving the eEmpACT clients and building loyal, long lasting relationships as we provide a full line of print services and related products," said Gary Smith, President of

TransForm. "We look forward to what the future holds in our partnership with eEmpACT and their family of clients!" TransForm Group is known for its excellent customer service and provides customers with these three guarantees:
1. We will reduce your cost for printing, forms and cartridges.
2. We will provide excellent customer service
3. If we ever fall short in any area we will not stop our correction procedure until you are 100% satisfied.

For more information about TransForm Group, please visit our Preferred Partner page at: http://www.eempact.com/pp_transform_technology.html



The team from TransForm Group stand in front of their headquarters located in Atlanta, GA.

15 Years and Going Strong

eEmpACT celebrates 15th anniversary and looks forward to future growth

With a solid 15 years under its belt and many more to come, eEmpACT's experience in the staffing software industry has earned itself the respect as an industry leader. Earning this status has been a continual work in progress, as technology has heavily influenced a booming staffing market and eEmpACT has seamlessly responded and answered to the changes along the way. Professionals just like our customers were once faced with frustrating staffing problems. Staffing companies, consulting firms and corporate recruiters

needed innovative software solutions. They were not alone in their struggles to meet the unique challenges of their industries, and the product born of this frustration has built up a well-known reputation.

Founded by Manpower franchise owners in 1990, these recruiting experts formed eEmpACT Software. Today the customer base of eEmpACT has grown to over 1,000 who can now enjoy a completely integrated front and back office system. Product Developer Jeff Muller is a founding eEmpACT employee and has witnessed first-hand the changes over the years. "What an amazing 15 years!"

15 YEAR
Anniversary

Muller said. "Looking back I realize it's about people. Our success has always come as a result of the hard work, dedication and attitude of our staff. There's a feeling here of more than just producing a software package; it's a feeling of 'how can we make our customers successful?' and in turn make us successful." Looking to the future, ongoing product and service improvements will continue to be facilitated by regular meetings with eEmpACT users and a formal online process for submitting product enhancement requests. eEmpACT looks forward to whatever changes the next 15 years bring!

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-Jeff Muller,

eEmpACT Product Developer & founder.

Helping Out

eEmpACT Donates to Charity Auction

DVD player raises money for Boys & Girls Town

In August, Account Manager Mike Wolbrink attended MAPPS (Mid America Assoc. of Personnel & Staffing Services) in Missouri. While at the conference, items were donated and auctioned off to help raise money for the Boys & Girl Town. eEmpACT donated a portable DVD player for this event and the winner was Jerry Hellebusch, cpc, owner of Morgan Hunter Companies in Overland Park, KS. "The Board of directors of MAPSS would again like to express our thanks for the portable DVD player which eEmpACT provided for our charity auction," said MAPPS Treasurer Alice Pollock. "This item received a lot of bidding and we are happy that we were able to raise money to give to charity."

Response to Hurricane Destruction

American Personnel & Temps Affected

First Hurricane Katrina; then Hurricane Rita. It is hard for many of us to imagine the instantaneous effects of such powerful storms. For American Personnel & Temps in Beaumont, TX, Hurricane Rita left the local staffing business scrambling to their ParkWest Staffing location in Houston to maintain and continue services for its clients. A new eEmpACT customer, American Personnel had yet to run payroll for the first time on the new software.

Together with eEmpACT, Network Partners (who is temporarily hosting American Personnel) was able to take the conversion data and transfer it to eEmpACT. "We were able to run five payrolls last week," said Steven Hines of American Personnel.

"eEmpACT walked us through the problems and helped us resolve a very serious issue. We were able to pay our employees on time while utilizing the software for the first time."

American Personnel is currently operating its Beaumont office out of Houston until power and services are restored, which could be another month. Although there was some exterior damage to the building, the office will be ok.

"This has been a very difficult time for all of us; many of our employees in the Beaumont Port Arthur area have been displaced and greatly affected by Hurricane Rita," said Hines. "Thanks to eEmpACT and NPI we were able to assist many of our employees with much needed cash through a timely payroll."

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-Steven Hines,

American Personnel & Temps.

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**The Staffing and
Recruiting Software
Professionals**



Grounded with over 15 years of experience in the staffing industry, the team at eEmpACT has developed a solid understanding of the needs of recruiters, consultants and staffing professionals.

Founded by staffing firm owners in 1990, these recruiting experts formed eEmpACT Software, currently the industry's largest staffing software company. The software was specifically designed to empower recruiters in making it easier for people to find the right jobs and companies to find the right people!

A complete front and back office solution, eEmpACT offers comprehensive support. It is the crucial interaction with our respected customers that ensure the software we develop is precisely targeted to fit your needs.

Integrated with Microsoft technology, eEmpACT provides a complete order-placement and resume search system along with powerful accounting and business management technology and can be used in a variety of networking environments.



October

Welcome Aboard New Employees!



Rochelle Reis

Rochelle joined the Minneapolis eEmpACT team in July as a Receptionist for Corporate Services.

She previously was employed in the accounting office at Sam's Club for the past five years. Rochelle grew up near Northfield, MN and graduated from Dakota County Technical College with a degree in General Auto Care. She is also a Certified Nursing Assistant. Rochelle has lived in the Twin Cities her entire life and in her spare time enjoys scrap-booking, sports, movies, music and reading.



Melissa Saucedo

Melissa joined the Atlanta eEmpACT team in July as a Territory Manager in the

Sales Department. She previously worked at Capital Business Solutions for a year and a half. Melissa is from Louisville, Kentucky and attended Ball State University where she earned a bachelor's degree in Political Science and History. She has lived in Atlanta for over five years and in her spare time she enjoys cooking and reading.



Maureen Olson

This fall Maureen joined the Customer Support team at the Minneapolis location.

Beginning in September, she will work as a Support Specialist. Before coming to eEmpACT Maureen worked for Kontron Mobile Computing for six years, until the company moved to California. She is originally from South Dakota and also lived in Iowa, before settling in the Twin Cities suburb of Minnetonka where she has lived for the past 38 years. Maureen enjoys doing crafts in her spare time.

Upcoming ASA

The American Staffing Association Annual Conference is quickly approaching! If you are planning to make the trek to Orlando, be sure to stop by and visit us- **Booth 207!**

If you are still thinking about attending the Annual User Group meeting, contact Jennifer Palmer (**800-456-5660, ext. 254**) as soon as possible to reserve your spot today!

Also, you don't want to miss the eEmpACT Cocktail Reception being held on **Friday, Oct. 21 from 5:30-7:30 p.m.** at Marriott's Solaris Restaurant. See you soon in sunny Orlando!